



March 11, 2008

To Whom It May Concern:

We have retained Jerry Teplitz to present his “Switched on Management” program many times over the years at all of our executive level programs. He is a consistent hit with our audiences. To say his program is unique and engaging is an understatement. Everyone gets involved. Years later, they still remember and use many of the techniques he demonstrates – including me. I highly recommend him to anyone looking for an intriguing program that your audience will talk about for years.

Sincerely,

Roger Stromberg
Senior Vice President – Professional Development

CONFERENCE OF STATE BANK SUPERVISORS

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November 25, 2003

To Whom It May Concern:

I can say without reservation, that Dr. Jerry Teplitz' "Switched-On Management" program is an unqualified hit with any audience.

We have had Dr. Teplitz present at four of our seminars in the past two years that include senior and mid level managers in state and federal bank regulatory agencies. By virtue of their professions, I suspect our participants tend to be more skeptical than the general population. However, in every case, Dr. Teplitz won them over with his unusual program by having everyone try out the techniques he demonstrates.

"Unique" is an overused word, but in the case of the presentations by Dr. Teplitz, there is no other way to describe it. I see many of the participants at subsequent programs. Months and years after seeing Dr. Teplitz, they tell me they are still using some of these techniques.

If you need a sure hit program that delivers immediate and long lasting value, this is it.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Roger Stromberg', written over a faint, illegible typed name.

Roger Stromberg
Senior Vice President-Education



February 14, 2002

Jerry Teplitz
Speaker, Consultant, Author
Jerry Teplitz Enterprises, Inc.
228 N. Donnanwood Drive
Suite 204
Virginia Beach, VA 23452

Dear Jerry:

Just to confirm what we have told you in person, your Switched on Management program that you presented at three of our executive sessions were tremendous hits with our participants.

You have one of the most, if not the most, intriguing and unique presentations we have included in any of our programs. I presume you may show this letter to prospects, so I won't give away what you do. However, I can say that our last audience consisted of the most senior people in the state banking departments. These people have no problem walking out on presentations or taking calls and leaving the room. As you know, none left the room. All stayed to the end, despite looming tee times for several. We were impressed.

We have the pleasure of working with many speakers and there are several we can depend on without question to deliver value. You are one.

I have already had the pleasure of vouching for your program when a sister financial organization called. I will be glad to recommend you to anyone else.

Thank you for a unique and truly interesting program. I am sure we will be working with you again in the future.

Sincerely,

A handwritten signature in black ink, appearing to read 'Roger', is written over a horizontal line.

Roger Stromberg
Senior Vice President – Education