



February 6, 2006

Dr. Jerry Teplitz  
Jerry Teplitz Enterprises, Inc.  
1304 Woodhurst Drive  
Virginia Beach, Virginia 23454

Dear Dr. Teplitz:

I attended your "Switched On Selling" Seminar in December and I have found the information you provided very useful. Since taking the seminar I have been able to use the Brain-Gym Exercises to make sales calls much less stressful. However, I have used the exercises to remove the dread of doing several other things such as going to the dentist, talking with upset customers and even coming to work on the days I know won't be pleasant.

Thank you for the information you provided. Your seminar is one of the most useful seminars I have ever attended in terms of immediate help for me. I will look forward to the next time I can attend one of your meetings.

Sincerely,

  
J. Marty Godfrey  
Executive Vice President

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